



We saved an FQHC more than \$54,000 across 15 Hires

ABOUT THE STAFF PAD

The Staff Pad is proud to partner with **Community Health Ventures** through the launch of the updated **Value in Staffing (ViS)** program pilot. Our innovative subscription model eliminates traditional pain points and delivers unique benefits to FQHCs.

- **No fees based on salaries**
- **A consistent recruiting budget**
- **An ongoing recruiting partnership for all clinical and non-clinical needs**

CASE SUMMARY

Chase Brexton Health Care is a Federally Qualified Health Center that provides a full array of clinical services including primary care, OBGYN, behavioral health, and dental services to more than 40,000 patients annually from underserved populations. Due to continued growth and the challenges of a competitive market, Chase Brexton turned to The Staff Pad to fill critical clinical and non-clinical roles initially in behavioral health and later expanding to other areas.

INCREASE THE SIZE OF QUALIFIED TALENT POOLS

With many FQHCs struggling to maintain their talent pools in an extremely competitive hiring market, The Staff Pad created custom campaigns and sourcing strategies to attract ideal candidates that matched the ideal candidate profile, company values, and aligned with the FQHC mission.

IMPROVE RECRUITING PROCESS AT SCALE AND STREAMLINE

The Staff Pad deployed a dedicated recruiting team to consult on processes, expand bandwidth, and create a 24-hour feedback loop for hiring managers leading to an expedited efficient screening and interviewing process including same-day offers.

REDUCE RECRUITING BUDGETS AND HAVE A CONSISTENT BUDGET

In traditional salary-based recruitment models, it's common to see fees as high as 25% of the salary of the role resulting in excess cost and unpredictability in recruiting spend. Using The Staff Pad's innovative subscription model, Chase Brexton was able to control its recruitment spend and save over \$54,000 across 15 hires compared to legacy models.

Placements	Average Salary	Total Salaries	Industry Average Fees (25% of Salary)	Staff Pad
CMA's, PSRs, Customer Service (8), Pharmacy Technicians (3), Physical Therapy (4)	\$43,246	\$648,692	\$162,173	\$108,000
			Total Savings	\$54,173